|  | A | B | C | D | E | F | G | H | I | J | K | L |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | \$182,500.00 | Ambrose House by ABS | \$300,000.00 | Loan | 1500 | Finished Space |  |  |  |  |  |  |
| 2 | \$20,000.00 | Basement/foundation | \$6,000.00 | 2 Points | 804 | Unfinished up stairs |  | \$50.00 | Per sqft f | tairs |  |  |
| 3 | \$2,500.00 | Steps basement 1st level | \$15,750.00 | 10.5\% Interes | 1500 | Unfinished basement |  | \$20.00 | Per sqft for basement |  |  |  |
| 4 | \$21,750.00 | Finance, Points and Interest | \$21,750.00 | Interest cost |  |  |  |  |  |  |  |  |
| 5 | \$10,000.00 | HVAC |  |  |  | Affinity Building System Questions |  |  |  |  |  |  |
| 6 | \$10,000.00 | Front porch |  |  |  | What is lead time? |  |  |  |  |  |  |
| 7 | \$7,700.00 | Driveway |  |  |  | What is cost to finish second story? |  |  |  |  |  |  |
| 8 | \$6,000.00 | Septic |  |  |  | What is cost of a crane to set the units? |  |  |  |  |  |  |
| 9 | \$2,500.00 | Site prep/plan |  |  |  | How much time to set the houses? |  |  |  |  |  |  |
| 10 | \$3,000.00 | Dormers on Roof |  |  |  | Unfinished cape comes with all materials to build out dormers? |  |  |  |  |  |  |
| 11 | \$1,000.00 | Electric |  |  |  | We need to visit factory to view the buildings. |  |  |  |  |  |  |
| 12 | \$1,000.00 | Water |  |  |  | We need to get detailed plans. |  |  |  |  |  |  |
| 13 | \$1,000.00 | Landscaping |  |  |  | Freedom Standard Building Specs v12 010921 |  |  |  |  |  |  |
| 14 | \$15,000.00 | Land, 20k@ 75\% |  |  |  | Unfinished Cape no 6, does this go thru the floor of the attic? |  |  |  |  |  |  |
| 15 | \$5,000.00 | Insurance, Legal, Accounting |  |  |  | Unfinished Cape no 4, what does this mean? |  |  |  |  |  |  |
| 16 | \$900.00 | Gov Permits/inspections |  |  |  | Unfinished Cape no 5, need to see the plans? |  |  |  |  |  |  |
| 17 | \$6,526.00 | Floor Covereing allowance |  |  |  | Unfinished Cape no 8, including insulation, what does this mean? |  |  |  |  |  |  |
| 18 | \$2,500.00 | Crane to set building |  |  |  | Unfinished Cape no 11, refers only to the Dormers, what does this mean? |  |  |  |  |  |  |
| 19 | \$298,876.00 | Total Construction Cost |  |  |  | Roof Soffits, how much cost for cement board? |  |  |  |  |  |  |
| 20 |  |  |  |  |  | What are the sixes of the windows? |  |  |  |  |  |  |
| 21 | \$241.00 | Sales comp per square foot |  |  |  | Floor Covering, need plans to determine how much floor covering. |  |  |  |  |  |  |
| 22 |  |  |  |  |  | Floor Covering. please explain. |  |  |  |  |  |  |
| 23 | \$361,500.00 | \$241sqft, 1,500sqft included, 804sqft unfinished not included |  |  |  | What cost? Data Jack: 1 - additional available as options? |  |  |  |  |  |  |
| 24 | \$40,200.00 | \$50sqft, 804sqft unfinished area upstairs |  |  |  | How much do you charge for floor covering. |  |  |  |  |  |  |
| 25 | \$30,000.00 | \$20sqfy basement unfinished |  |  |  |  |  |  |  |  |  |  |
| 26 | \$431,700.00 | Total sales price with unfinished included |  |  |  |  |  |  |  |  |  |  |
| 27 |  |  |  |  |  |  |  |  |  |  |  |  |
| 28 | \$30,219.00 | 7\% Sales, marketing, commission |  |  |  |  |  |  |  |  |  |  |
| 29 |  |  |  |  |  |  |  |  |  |  |  |  |
| 30 | \$401,481.00 | Net sales proceeds |  |  |  |  |  |  |  |  |  |  |
| 31 | \$298,876.00 | Total construction cost |  |  |  |  |  |  |  |  |  |  |
| 32 | \$102,605.00 | Gross Profit |  |  |  |  |  |  |  |  |  |  |
| 33 | \$1,026,050.00 | 10 Units in 12 months |  |  |  |  |  |  |  |  |  |  |

